

**Summary of the Request for Proposals  
for the provision of Wildlife Monitoring Services  
(the “RfP”)**

**1. Details of the company issuing the RfP**

Name	International Airport Heraklion Crete S.A. (IAHC or Airport Company)
Postal Address	109 – 111 Mesogeion Avenue
City	Athens
Postal Code	11526
Country	Greece
E-mail	<a href="mailto:wildlife@iahc.gr">wildlife@iahc.gr</a>
URL	<a href="https://www.heraklion-airport.gr/">https://www.heraklion-airport.gr/</a>

**2. Scope of the Tender**

Following the International Open Tender for the implementation of the Project “Design - Construction - Financing - Operation - Maintenance and Exploitation of the new International Airport of Heraklion Crete and Design - Construction and Financing of the Road Connections” IAHC has entered into the relevant Concession Agreement with the Hellenic Republic, ratified by the Greek Parliament by Law 4612/2019, Government Gazette A' 77/23.05.19 (the “**Airport**” and the “**Airport Concession Agreement**”). The Airport is located in the center of Crete, a 25-minute drive away from Heraklion, via the Northern Road Axis (BOAK) and is scheduled to commence operations in Q1 of 2027, being the second busiest airport in Greece, as an operational continuity of the existing State Airport of Heraklion “Nikos Kazantzakis.”

The purpose of the RfP is to identify and engage a qualified and experienced environmental services provider to implement a comprehensive wildlife monitoring program (the “**Wildlife Monitoring Program**” or the “**Project**” or the “**Program**”). The Program will include, but is not limited to, the systematic collection, analysis, and reporting of data on wildlife populations and their habitats in the wider area surrounding the Airport, with the goal of supporting biodiversity conservation and ecosystem preservation, as well as ensuring airport safety. The data and results from this Program shall be used for the creation of an effective Wildlife Hazard Management Plan (the “**WHMP**”), that meets all necessary safety and regulatory requirements. The Wildlife Monitoring Program will primarily focus on the following indicators: (i) animal attractant sites and locations, (ii) birds flight paths and movements, (iii) altitude, (iv) time period of birds movements, (v) any other indicator not explicitly described herein but either necessary for the implementation of the Project and/or designed as such by the Airport Company and/or ICAO and/or Hellenic Civil Aviation Authority and/or any other competent authority.

The Program, which is estimated to have a duration of at least eighteen (18) months up to a maximum of twenty (20) months, shall cover an area of at least 13 km surrounding the Airport or a greater distance, if necessary, to ensure more accurate and reliable data so that the movements of species posing a risk to the Airport can be adequately recorded.

Interim progress reports shall be submitted at intervals to be agreed upon between the Airport Company and the Service Provider. A comprehensive final report detailing all conclusions and recommendations shall be delivered upon completion of the Program

### **3. Participation Requirements**

Legal entities or Association of Persons (i.e. more than one legal entity, including joint ventures or consortia, who jointly submit a Proposal, regardless of whether they have a specific legal form) may participate in the Tender and submit Proposal as long as they cumulatively meet all eligibility evaluation criteria, as outlined in detail in the RfP.

Proposals shall remain binding and valid for a period of six (6) months following submission thereof. In exceptional circumstances, prior to the expiry of the validity period of the Proposals, the Airport Company may request Bidders to extend the period of validity of their Proposals.

### **4. Evaluation of Proposals**

During the evaluation process, the Proposals will be assessed in the following three (3) phases:

- Eligibility Criteria fulfilment verification (pass or fail evaluation criteria),
- Technical Proposal evaluation with Weight Factor 60%
- Financial Proposal evaluation with Weight Factor 40%.

The evaluation of the Bidders' Proposals will be based on a formula that combines the scores derived from the Technical Proposal and Financial Proposal evaluations, as outlined in the RfP.

### **5. Tender's Timeline**

The critical dates for the Tender, as described in detail in the RfP, are the following:

1. Deadline for submitting clarification requests: February 24<sup>th</sup>, 2025,
2. Deadline for provision of clarifications: February 28<sup>th</sup>, 2025,
3. Proposals Submission Deadline: March 7<sup>th</sup>, 2025.

IAHC reserves its right to amend the above dates at its discretion, notifying the Bidders accordingly.

### **6. Governing Law**

The Tender shall be governed by the laws of Greece. The courts of Athens, Greece, shall have exclusive jurisdiction in relation to any dispute or claim arising out of in connection with the RfP.

### **7. Language**

All documentation in the Proposal shall be either in Greek or English unless otherwise specified in this RfP. If any document is originally prepared in another language, an officially certified translation in Greek or in English shall be provided.

### **8. Disclaimer**

By submitting a Proposal for the Tender, Bidder acknowledges and agrees that all costs associated with the preparation of submission materials and any related expenses are solely the responsibility of the Bidder. IAHC will not be liable for any costs or expenses incurred by the Bidder under any circumstances. Additionally, IAHC will not cover any costs incurred by the Bidder even if IAHC decides to cancel, postpone, or not proceed with the Tender, in accordance with the provisions outlined in the RfP.

### **9. Access to the RFP**

All parties interested in receiving the relevant RfP and any supporting documents are requested to submit a written application by email to [wildlife@iahc.gr](mailto:wildlife@iahc.gr), including the table provided in Annex A below. Following the submission of their written application, interested parties will receive the relevant documentation by email in order for them to prepare and submit their Proposals within the timeline stated under Section 4 of RfP.

## ANNEX A

DETAILS OF INTERESTED PARTY
RfP Title
Legal Entity/AoP
Address
Contact Person
Corporate title
Telephone number
E-mail address

